Condo Report

SEATTLE / EASTSIDE ANNUAL REVIEW



PUBLISHED JANUARY 2023

a review of condominium real estate activity in 2022



SEATTLE CONDOS

| community | # sold | # sold avg. \$ per sq ft | | % sold at or above list price | % sold in first 10 days | median sale price | |
|-----------------------------|--------------|--------------------------|----------------|-------------------------------|----------------------------|-------------------|--------------|
| West Seattle | 261 🔱 -8% | \$554 | 7% | 69% | 58% | \$500,000 | 1 6% |
| South Seattle | 148 በ 8% | \$493 | 11% | 75% | 53% | \$597,000 | 1 24% |
| Madison Park & Capitol Hill | 672 🔱 -10 | % \$688 | 6% | 65% | 50% | \$520,000 | () 8% |
| Queen Anne & Magnolia | 458 🔱 -23 | % \$625 | 6% | 63% | 50% | \$485,000 | U -1% |
| Downtown-Belltown | 586 🔱 -32 | % \$40 | () -20% | 61% | 47% | \$650,000 | U -1% |
| Ballard & Green Lake | 524 🔱 -119 | \$611 | 11% | 67% | 59% | \$480,000 | 7% |
| North Seattle | 320 በ 8% | \$515 | 17 % | 63% | 56% | \$458,000 | 19 % |
| Richmond Beach & Shoreline | 110 🔱 -149 | % \$496 | 1 21% | 77% | 61% | \$780,000 | 1 60% |
| Lake Forest Park & Kenmore | 79 🔱 -25 | % \$427 | 18% | 74% | 68% | \$390,000 | 17 % |
| ALL SEATTLE | 3,158 () -15 | % \$640 | 1 4% | 66% | 53% | \$520,000 | 6% |

Percent changes are year-over-year

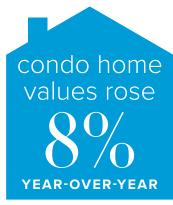
EASTSIDE CONDOS

| community | # sold | avg. \$ per sq ft | % sold at or above list price | % sold in first 10 days | median sale price | |
|----------------------------|--------------|---------------------|----------------------------------|----------------------------|-------------------|--|
| Eastside South (S of I-90) | 219 🔱 -41% | \$527 17% | 70% | 71% | \$550,000 🕥 5% | |
| Mercer Island | 42 🔱 -509 | \$554 6% | 71% | 71% | \$674,000 🕥 13% | |
| West Bellevue (W of 405) | 199 🔱 -479 | \$937 10% | 55% | 61% | \$980,000 🕥 9% | |
| East Bellevue (E of 405) | 348 🔱 -309 | \$606 | 71% | 68% | \$626,000 🕥 24% | |
| East of Lake Sammamish | 398 🔱 -18% | \$526 19% | 70% | 70% | \$663,000 🕥 14% | |
| Redmond | 169 🔱 -289 | \$568 10% | 69% | 69% | \$655,000 🕥 4% | |
| Kirkland | 323 🔱 -429 | \$734 17% | 73% | 69% | \$650,000 🕥 10% | |
| Woodinville | 538 🔱 -8% | \$544 | 78% | 63% | \$529,000 🕦 23% | |
| ALL EASTSIDE | 2,236 ()-309 | \$616 () 15% | 71% | 67% | \$620,000 13% | |

Percent changes are year-over-year

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Condo Report



to a median of \$560,000

68% OF CONDOS SOLD AT OR ABOVE THEIR LIST PRICE

THERE WERE

9%

fewer new condo listings than in 2021



2022YEAR IN REVIEW

Seattle condos saw a *Median Sale Price* increase of 6% (to \$520,000) and Eastside condos saw a 13% increase (to \$620,000) in 2022. 53% of Seattle condos and 67% of Eastside condos sold in the first ten days on the market. This growth is larger than what we saw in 2021, which hopefully is some good news to anyone thinking of selling a condo in 2023. It seems that demand for urban living may be returning.

66% of Seattle condos and 77% of Eastside condos sold at or above their listed price. Those listings that sold in the first 10 days on the market went for an average of 1% and 4% above their list price, respectively.

On the Seattle side, Shoreline and Lake Forest Park condos saw about a 20% increase—and on the Eastside, Sammamish and East Bellevue condos carried the day with 19% and 23% increases—in *Median Sale Price*.

Overall, condos get our award for "ones to watch." They remain a bright spot in terms of affordability when compared to single family homes, especially on the Eastside. Compare the \$620,000 median sale price of a condo to the \$1,525,000 median home price and it's clear condos are a great first rung of the property ladder that might get attention in 2023.



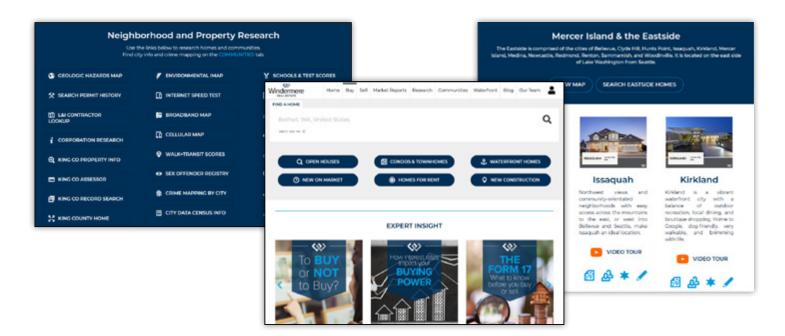
A savvy way to search

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How have these latest market trends affected **your** home's value? Stay in the know—contact me any time for a complimentary home value analysis.



